

# IntegraPartners Health Plan Contracts\*

21st Century Health & Benefits Inc. (PHCS)	Local 1199 National Benefit Fund (O&P only)
Aetna	Local 239/Local 138 Welfare Fund
Aetna-(New York City Community Plan)*Exclusive*	Local 282
Affinity	Local 338
Amerigroup (NY only)	Local 42 Carpenters
Ancillary Care Services	Local 707 Road Carriers
Anthem BCBS (CT,NH,ME)	Local 804 Welfare Fund
Atlantis Health Plan (O&P only)	Local 825 Welfare Trust Fund
BCBS of Western NY	MagnaCare
Connecticare	MetroPlus
Devon	Montefiore CMO
Empire BCBS (O&P only)	MultiPlan
Fidelis Care New York	Neighborhood Health Plan
First Managed Care Option	Perfect Health Insurance
GHI	Procura Management
GuildNet (O&P only)	Qualcare
Health Plus	Tech Health
HealthCare Partners	The Guardian Life Insurance Company of America
HealthFirst (NY, NJ)	Touchstone Health
HIP	USA Management Care Organization
Humana	Vytra
Iron Workers Local	VNS
Island Group Administrations	Well Choice (Medicare)



**IntegraPartners**

Your Single Source Solution for DME.O&P

*Expand your practice – generate new patients.  
Join IntegraPartners today and enjoy the benefits.*

## Setting the standard for quality DME.O&P




To request an application, please email [info@integrah.com](mailto:info@integrah.com)  
or FAX the following information to 718.287.1229

Name _____
Business _____
Phone Number _____
Number of Locations _____
Address 1 _____
Address 2 _____
City _____ State _____ Zip _____

IntegraPartners will advance your DME.O&P business to millions of health plan members.

IntegraPartners is a full-service, single source solution and trusted partner to hundreds of credentialed, qualified DME.O&P providers.

IntegraPartners is a single point of contact:

-  We've contracted with a multitude of health plans so that you'll never be left out in the cold again
-  We put you in touch with more patients – so you can focus on providing quality patient care
-  We handle all the details, free up your time, and help you cut costs

*For more information, please contact:*

Provider Relations  
IntegraPartners

Phone: 718.369.0012 Ext. 331

Email: [info@integrah.com](mailto:info@integrah.com)



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Your Single Source Solution for DME.O&P

IntegraPartners  
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Brooklyn, NY 11234  
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“It's no wonder that more providers are turning to us for a business relationship. IntegraPartners takes the worry out of developing health plan affiliations and manages all the difficult aspects of ongoing connectivity. IntegraPartners is your single link to easing the burdens of running productive operations and providing care to a greater number of patients”

— Steven Lowenbraun  
CEO, IntegraPartners

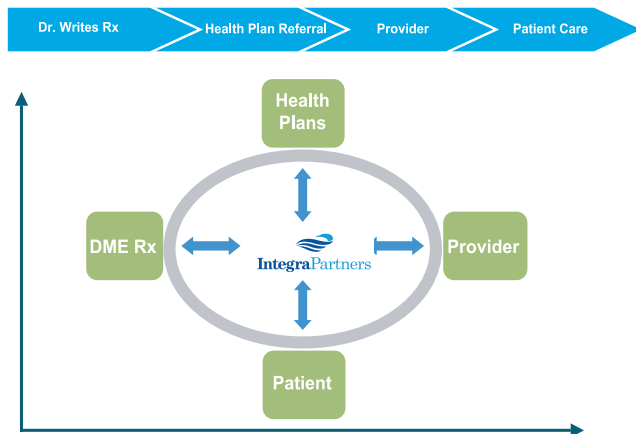
\* Contracts as of March 2010

# IntegraPartners will advance your DME.O&P business to millions of health plan members

IntegraPartners recognizes your challenges and provides solutions:

- Expands business opportunities while reducing operational costs
- Manages the details of complex insurance transactions
- Streamlines claims processing, eliminates resource-intensive operations, minimizes denials
- Reduces health plan sales expenses

## The Referral Cycle



## FAQs

**Q** What are the benefits to providers for joining IntegraPartners?

- A**
- Integra provides increased access to health plans and their members
  - A single access point to all transactions
  - Reduces operations costs and minimizes denials

**Q** What services does IntegraPartners provide?

- A**
- Access to health plan networks and expanded patient referrals
  - Manages the details of complex insurance transactions
  - Reduces operational costs
  - Maximizes reimbursement

**Q** What is the eligibility and acceptance process?

- A**
- Accreditation in nationally recognized accrediting bodies
  - State/etc. licensure
  - Successful completion of the credentialing process
  - Acceptance is dependent on the above and network need

**Q** What is the cost of membership?

- A**
- Integra's annual membership is \$1,200 for DME and \$1,000 for O&P
  - The administrative fee is 15% for DME and 13% for O&P of the Integra collections

**Q** Must I participate with every contract accepted by the network?

- A** No. It is up to the individual provider whether or not they choose to use Integra for a specific health plan.

**Q** How does the authorization and billing process work?

- A** The provider is responsible for obtaining the authorization, eligibility and benefits coverage. Then, they submit the bill to Integra's web based billing system. Integra does the rest.

**Q** How does IntegraPartners determine reimbursement?

- A** Integra's payment and medical necessity eligibility is based on the rules and fee schedules of the individual insurance company.

**Q** How quickly can I expect reimbursement?

- A** Integra members can expect to receive payment for service within seven (7) business days of Integra's receipt of payment. Individual providers will have the ability to log onto the Integra website to their individual account to track payments so that providers have full payment transparency.